

## **Valuation And Dealmaking Of Technology Based Intellectual Property Principles Methods And Tools**

Valuation And Dealmaking Of Technology In Valuation and Dealmaking of Technology-Based Intellectual Property, author Richard Razgaitis answers these questions and more, offering updated and complete coverage of the issues, methods, and art of valuing and pricing "early-stage" technologies. Valuation and Dealmaking of Technology-Based Intellectual ... This indispensable tool provides readers with complete coverage of the issues, methods, and art of valuing and pricing of early-stage technologies including backgrounds in the core concepts, sources of value, methods of valuation, equity realizations, and negotiation strategies. Valuation and Dealmaking of Technology-Based Intellectual ... This new book—a completely revised and expanded edition of Razgaitis's previous book Valuation and Pricing of Technology-Based Intellectual Property—brings together material designated as "Approaches" into three core technology business processes used for transforming technology into money: opportunity Discovery, Valuation, and Dealmaking, or the acronym D-V-D. In addition, this book introduces, develops, and applies the following six valuation methods: Valuation and Dealmaking of Technology-Based Intellectual ... This indispensable tool provides readers with complete coverage of the issues, methods, and art of valuing and pricing of early-stage technologies including backgrounds in the core concepts, sources of value, methods of valuation, equity realizations, and negotiation strategies. 9780470193334: Valuation and Dealmaking of Technology ... Dealmaking distinguishes itself from other negotiating guides not only by treating negotiations as an increasingly common situation, but also by presenting a tool-based approach that creates... Valuation and Dealmaking of Technology-Based Intellectual ... Delivered online in five x three hour training sessions, the Valuation and Deal Making course is designed to

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